

DuPont<sup>™</sup> Tychem<sup>®</sup> and Tyvek<sup>®</sup> medical coverall helps to protect the frontline medical worker.

# "DuPont protects the lives of frontline medical staff."

Shiwen Wang, Handen Industrial (Shanghai) Co., Ltd., Sales Manager

#### Synopsis

- Our customers need protection solutions to fight against infection during outbreaks and pandemics.
- Frontline healthcare workers can better protect themselves with DuPont<sup>™</sup> Tyvek<sup>®</sup>.

#### Responsibility

For more than two decades, I am in the medical and protective products industry and have been dealing with regulatory and advisory institutions like CDC and Shanghai Municipal Health Commission Presently, I am in charge of the sales of medical products and protective products, which are used by the healthcare community and frontline workers. their control, our customers, the healthcare community, got to work without any fear of infection. From microscopic pathogens to blood spray, the Tychem® 2000 provided exceptional protection and tough barrier between patients and healthcare staff.

Along with the tested and trusted performance of DuPont<sup>™</sup> Tyvek<sup>®</sup> protective apparel, customers find the material to be more breathable and comfortable than the other brands. The fabric is lighter and thinner compared to the other protective clothing of the same level, which can reduce the burden of their work. Therefore, customers speak highly of DuPont's PPE garments.

### Why Choose DuPont PPE Products

When I started my career in the sales of personal protective products, there was an oversupply of foreign brands. However, we soon realized that our customers recognized, valued, and trusted DuPont PPE over all other products. Understanding and recognizing the customer sentiments, we started to promote DuPont protective products to our customers in the healthcare industry, especially Tyvek<sup>®</sup> medical garments.

## How is the feedback from the Customers

A few years back, there was an Ebola outbreak. At that time, the situation was quite serious, and one of our customers needed us to provide protection solutions against Ebola. Having seen the efficacy and trust gained by DuPont, we recommended Tychem<sup>®</sup> 2000 without any hesitation. As compared to regular PPE garments, Tychem<sup>®</sup> 2000 can offer superior protection to medical workers from blood penetration. With reliable safety in

# Would you recommend DuPont PPE garments to other people?

Having experienced the high safety standards provided by DuPont<sup>™</sup> Tychem<sup>®</sup> 2000, I would strongly recommend it to the healthcare community around the world. Just like the earlier Ebola outbreak, and the present epidemic situation, we also provide DuPont<sup>™</sup> Tyvek<sup>®</sup> medical garments to the Shanghai Health Community, including the Tyvek<sup>®</sup> 600 Plus. Having been personally convinced about DuPont personal protection products, we have supplied large quantities of Tyvek<sup>®</sup> protective clothing to Shanghai.

DuPont is a brand we trust and protects the lives of frontline medical staff.



Learn more from AP DPP Academy











© 2022 DuPont. All rights reserved. DuPont<sup>™</sup>, the DuPont Oval Logo, and all trademarks and service marks denoted with <sup>™</sup>, <sup>SM</sup> or <sup>®</sup> are owned by affiliates of DuPont de Nemours, Inc. unless otherwise noted.